



Senior Cooperative Advisor/ FFT Project Coordinator "Farmer Focussed Transformation"

Based in: Dar es Salaam, Mbeya or Arusha Tanzania

About Agriterra

Agriterra is the world's leading not-for-profit agri-agency from-and-for agricultural cooperatives and farmer organisations. Our mission is to strengthen organised farmers in developing and emerging countries, given the importance of effectively organised farmers to sustainably address food security, economic development, climate adaptation and mitigation. We are financed and work via donor granted projects and programmes. These long-lasting strategic partnerships with a variety of donors are key for us in our day-today work. For more information, visit our website www.agriterra.org.

About the project

The Project "Farmer Focussed Transformation" in Tanzania has as objective "Building the next generation of farmer-led Cooperatives in Tanzania". These cooperatives are farmer owned sustainable businesses that act as independent and trustworthy partners towards their members, buyers, government agencies, and other stakeholders in the supply chains. The next generation agricultural cooperative in Tanzania has a level of professionalism whereby it can produce, procure, and sell its products that conform to the demands of the market. They are autonomous and member owned business entities, with sound and transparent governance, management and operational practices, systems and structures, and with transparent and convincing track records. Agriterra supports these cooperatives to become "bankable" through its support trajectories.

The successful candidate will manage and lead the successful implementation of the FFT project in Tanzania and also conduct other duties as part of this position including representing Agriterra in Tanzania as country representative. Besides managing the FFT project, you will be responsible to expand Agriterra's project portfolio in Tanzania, in line with Agriterra's mandate and Multi Annual Plan, through successful acquisition efforts. In this position, you will be working under the direct supervision of the Regional Manager.

Duties

Duties and responsibilities include (but not limited to):

- **Project Management and Leadership:** Lead, manage, coach, guide, supervise and, motivate the project team, partners, and relevant stakeholders. Prepare resource estimation based on forecast to attract and recruit staff timely. Plan and assign deliverables and activities, review their progress and address deviations in terms of timelines and quality, based on project planning, deliverables agreed and budget set. Manage project closure and evaluation process including hand-over of complete and up-to-date project file to colleagues involved.

- **Planning and Monitoring:** Translate project objectives into expert related objectives and bring project phases / expertise assignments to a higher level by critically review of drafts / reference material / comments.
- **Project Implementation and Reporting:** Develop the project plan and initiate implementation of the project plan, in accordance with the Agriterra project management procedures, accounting principles, donor requirements etc. Report on regular basis.
- **Budgeting and Budget Control:** Ensure that approval for, coding and booking of all expenditures is done according to the relevant procedures and authorisation levels. Fully understand procurement and comply with requirements and contracts.
- **Business Development and country representation:** Build and maintain effective relationships, with team, external partners, and the donor(s) by ensuring a high level of Agriterra visibility and branding. Represent Agriterra in appropriate forums related to the projects' fields of influence, including project consortia meetings, meetings with donor organisations, government and other stakeholders.

What do you offer?

- Relevant bachelor or Master qualification in Agricultural Economics, AgriScience or Agri-business, Climate Resilient Agriculture, Management and Business Administration, Development Studies or relevant and related subjects.
- Minimum of 10 years of progressive responsibility work experience in managing and implementing multi-faceted donor-funded development projects. Demonstrated experience in managing various stakeholders.
- Minimum 7 years of experience in domains related to subjects such as Agricultural development, agri-business development, climate change and climate resilience, business and financial development, market development, private sector engagement.
- Solid experience in project management, preferably in foreign aid-funded projects. Experience in Monitoring and Evaluation.
- Good understanding of working with farmers and cooperatives in supply chains; more specifically coffee, tea, dairy and horticulture
- Good command of spoken and written English and French. Excellent communication (written and oral), reporting and presentation skills. Good computer skills (MS Office).
- Experience in leading project teams, organisational, social, and networking skills.
- Entrepreneurial spirit, sees and realizes opportunities, balanced and decisive, able to strategically inspire and energize project teams.

What we have to offer!

- At Agriterra, the work environment is collegial and ambitious.
- Developmental opportunities including an education fund;
- In this position you get the responsibility but also the freedom to use your skills in order to operate in dynamic international markets, see and realise opportunities and strategically inspire and energize project teams.
- You will work in collaboration with the team of Agriterra colleagues in Tanzania as well as in the region East Africa.
- Agriterra is offering a full-time position for a period of one year, with the intention of extending the contract. The working conditions and additional benefits are good. The salary offered will depend on your experience and qualifications.
- Wonderful workplace & great colleagues!

The position is not an expatriate position and candidates must be eligible to work and live in Tanzania.

Interested?

Send an email with your CV and cover letter to helpdesk@kaziconnect.co.tz, to the attention of Gilbert Mwando.