

# ZAMBIA

## CHADIZA DISTRICT FARMERS ASSOCIATION (CDFA)

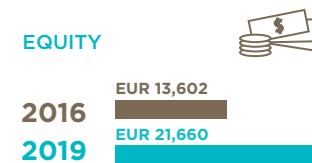


**BHAG:** To be a financially self-sustained sunflower cooking oil processor in the Eastern Region of Zambia



### Outcome

2016-2019



**Name:** Chadiza District Farmers Association (CDFA)

**Year of establishment:** 1998

**Commodities:** sunflower

**Processing factory:** Sunflower Cooking Oil Processing

**Start Agriterra:** 2017

**Core business:**

Sunflower cooking oil processing and out grower scheme



*“CDFA is there to serve their members in the best way possible to improve their livelihoods by increasing their revenue from agricultural produce.”*

Tayani Nhkata,  
business manager CDFA

*“CDFA have improved their business development to become a self financially sustainable organisation serving their members’ needs.”*

Brenda Sianangama, business advisor Agriterra



## Input Agriterra

2017

Board and management participated in Financial Management Training  
Strategic plan development for improvement of operations for 3 years

2018

Extension strategy development  
Sunflower demonstration plots and farmer field schools  
increased sunflower production at farm level  
Local business exchange visit in which board and management joint to share experiences on how to manage and improve the sunflower business  
Board and management attended FACT workshop to help improve on lobbying and advocacy

2019

Employed a qualified Extension officer to improve the extension services provided to their members  
Participated in the Youth Kickoff Workshop  
Participated in strategy Record Keeping training



## RESULTS

1

The association increased revenue through tractor and managed to pay salaries of the manager and accounts clerk without relying on the donor.

2

Access to raw material has increased by 20% since there was high sunflower production by their members despite them reducing the purchasing power in order for them to pay salaries for their workers.

3

CDFA provided quality services to their 1375 members despite having only 324 paid up members. The low paid up members was due to late and no payment of funds to their members by the government that bought their produce on credit through Food Revenue Authority.



Advice



Training



Exchange

## GOALS CDFA:

To diversify the tractor business and increase income and sustainability of the association.

Becoming a financially self-sustaining organisation providing quality services to 4,750 members towards a profitable agribusiness.

Improve the sunflower business in terms of increased access to raw materials, production of quality raw materials and increase in quantities.

